

lenskart IPO

Going to raise ~ \$1 Bn
at Valuation of ~ \$10 Billion



JOURNEY

Lenskart was founded by **Peyush Bansal**, Amit Chaudhary, and **Sumeet Kapahi**.

2010

2010

Lenskart goes offline and opens its first retail store in **Faridabad, India**.

Lenskart expands and starts **in-house brand** John Jacobs.

2014

2017

Lenskart First Owned Manufacturing unit is set up in **Gurgaon**.

Lenskart goes **international with operations** in Singapore.

2019

2022

Lenskart became Asia's Largest Eyewear Company with **7 Mn customers globally**.

Launch the world's largest eyewear **manufacturing facility** in India.

2023

lenskart PRODUCTS

Screen Glasses



Kids Glasses



Sunglasses



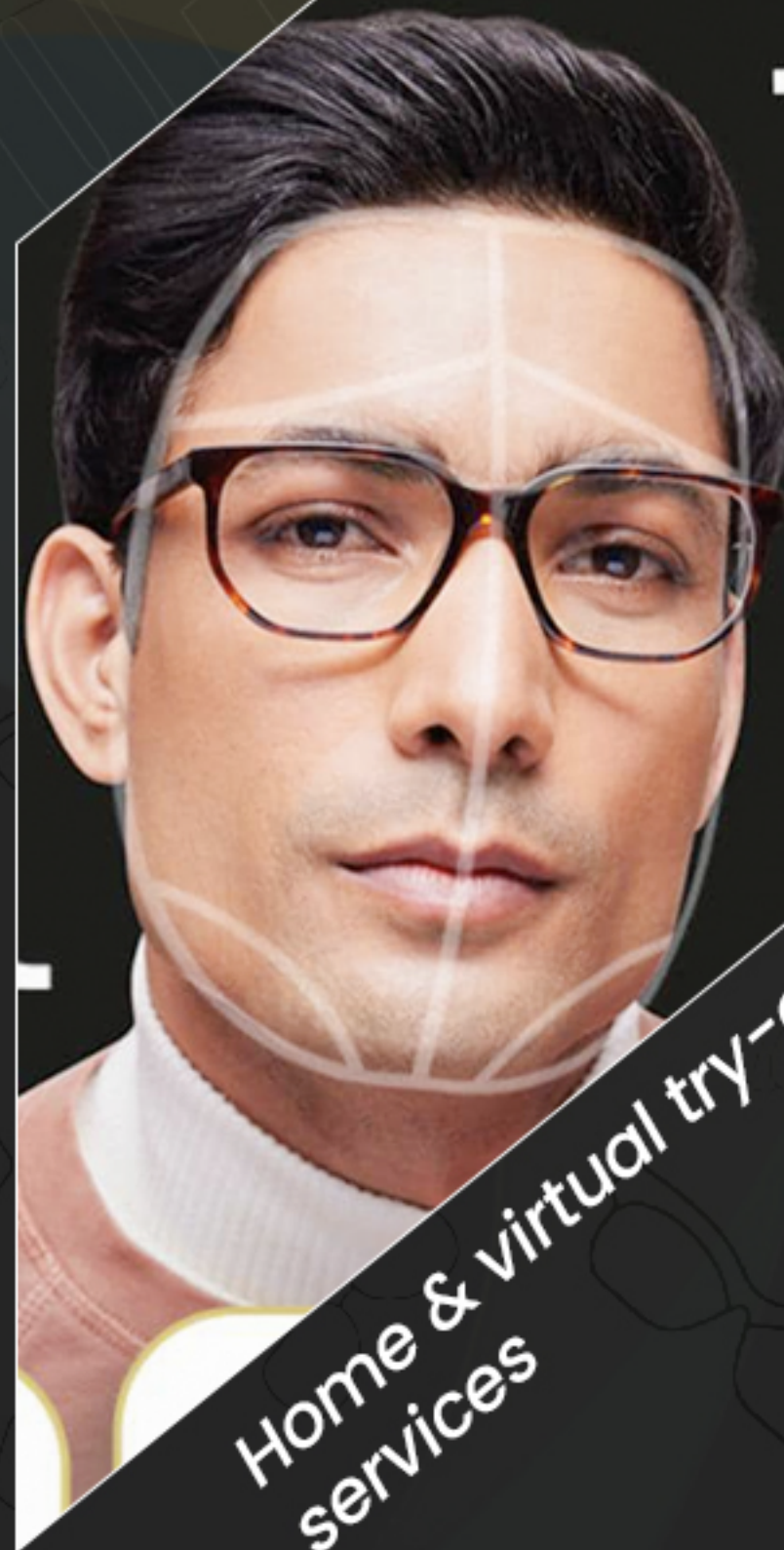
Contact Lenses



SERVICES OFFERED



Free eye check-ups &
frame maintenance



Home & virtual try-on
services

MANUFACTURING CAPABILITIES

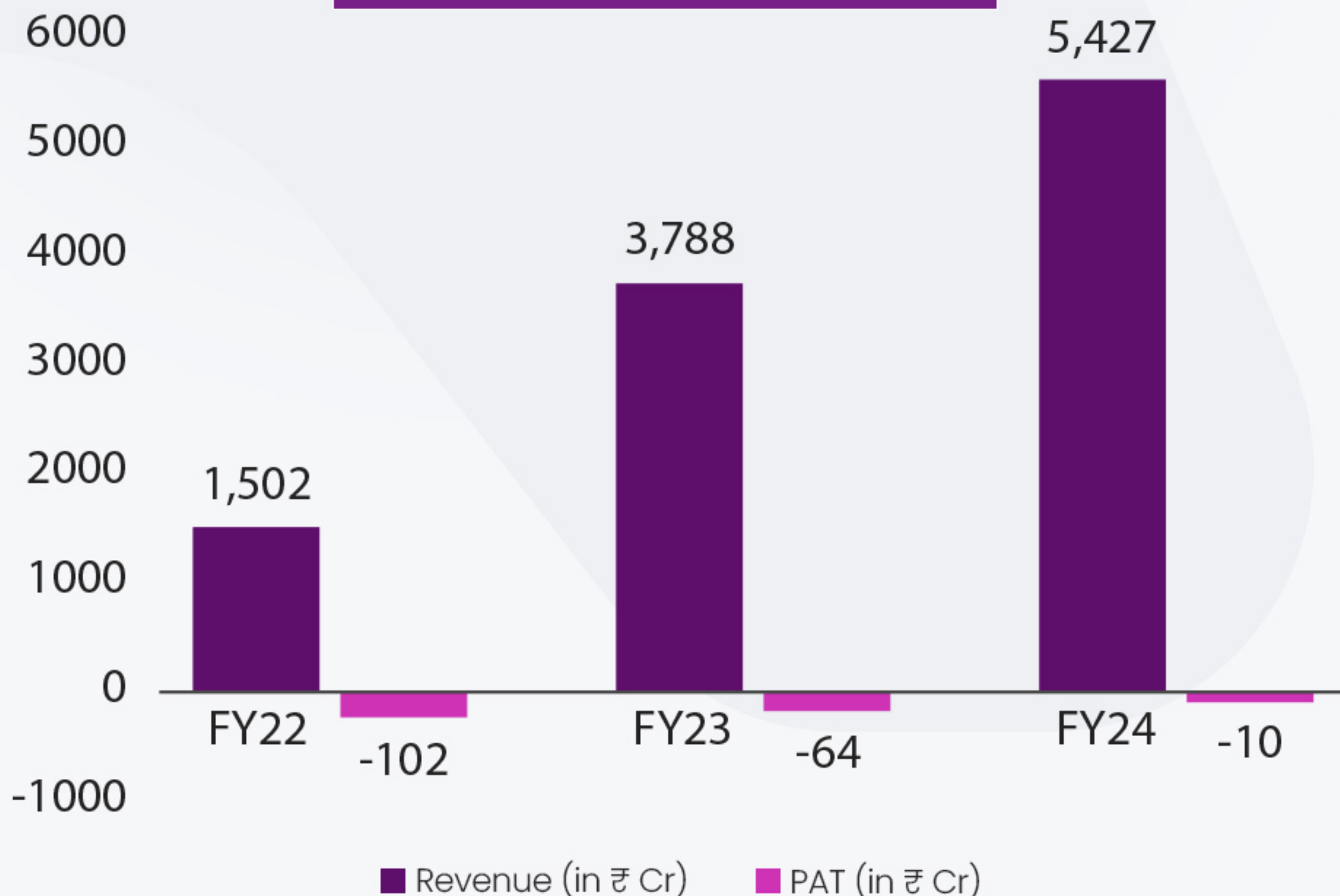
The company operates a state-of-the-art **manufacturing facility in Bhiwadi, Rajasthan, with an annual production capacity of 5 crore glasses**, ensuring high-quality products and efficient supply chain management.



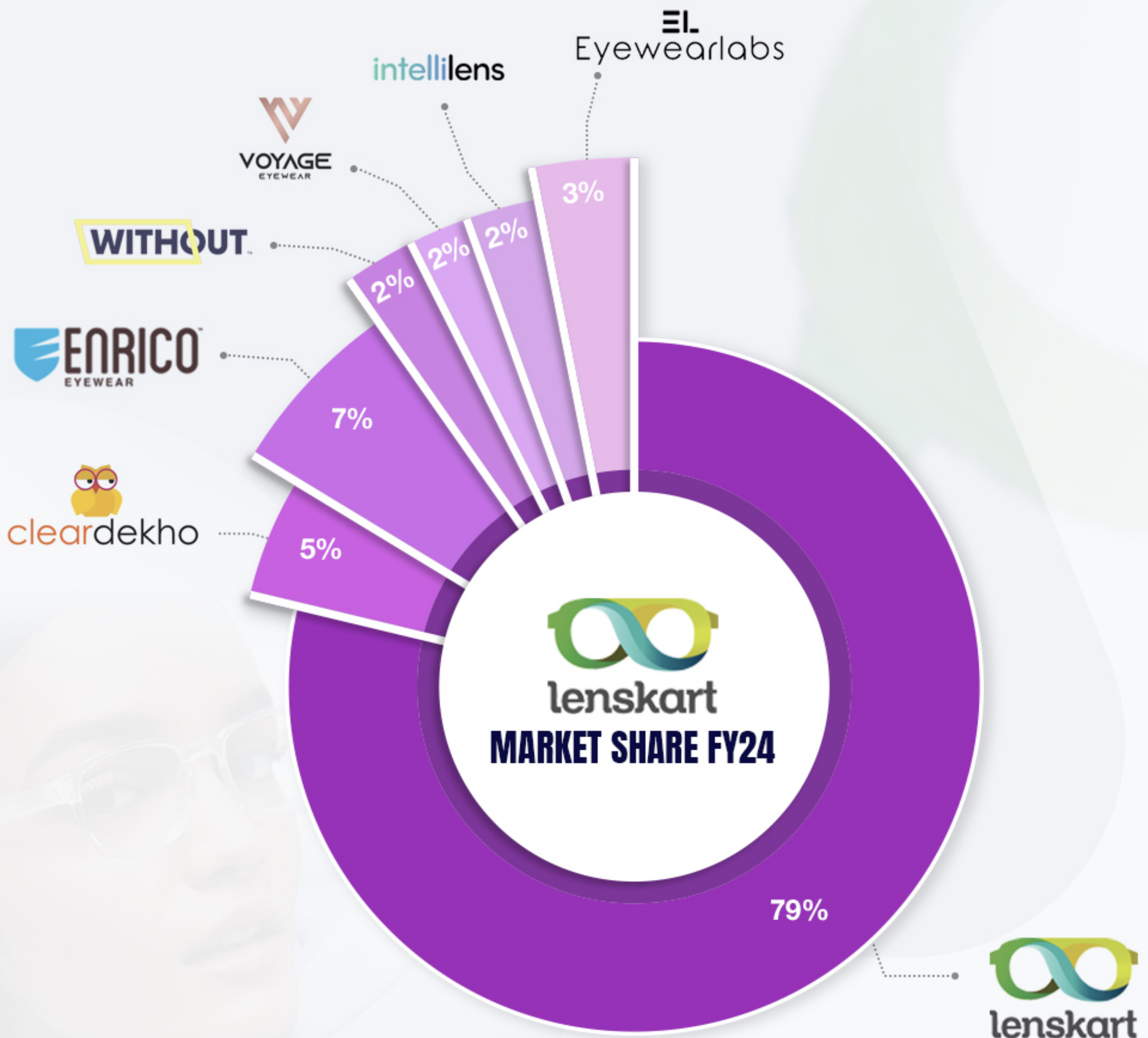
FINANCIAL PERFORMANCE

Eyewear brand **Lenskart** made significant strides toward profitability in FY24. The company reduced its losses and managed the expenses strategically, cutting its net loss to just **₹10 crore—an 84% reduction** in FY24 from the **₹64 crore** loss it reported in FY23.

Lenskart Financials



LATEST MARKET SHARE



 lenskart
IPO PLANS
Lead Managers

Two of the most prominent financial institutions in India and globally, **have been appointed to lead the IPO process.**



Morgan Stanley

INVESTORS BACKED LENSkart

Lenskart has raised over **\$1.5 billion** from
marquee investors, including



SoftBank

ALPHA WAVE

KKR

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